



Chhatrapati Shahu Maharaj Research, Training and Human Development Institute (SARTHI), Pune.

(An Autonomous Institute of Government of Maharashtra)
Balchitravani, C T Survey number 173, B / 1, Gopal Ganesh Agharkar Road, Pune - 411 004

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E-TENDER No. SARTHI / IBPS / COACHING INSTITUTE/ EMPANELMENT/01/2019-20

Date: 28/11/2019

INVITATION OF EXPRESSION OF INTEREST (EOI) FOR EMPANELMENT OF COACHING INSTITUTES AT PUNE, NAGPUR, AURANGABAD AND NASHIK TO PROVIDE COACHING FOR IBPS BANKING EXAMINATION

Online Expression of Interest (in two Bid system - Technical Bid & Commercial Bid) are invited for empanelment of Coaching Institutes located at **Pune, Nagpur, Aurangabad and Nashik** for providing coaching to the candidates to be sponsored by Chhatrapati Shahu Maharaj Research, Training and Human Development Institute (hereinafter referred to as SARTHI), for **IBPS Banking Examination**.

Interested Coaching Institute located at **Pune, Nagpur, Aurangabad and Nashik** and having excellent track record and adequate resources can submit their Technical Bid & Commercial Bid online on website <https://maharashtra.etenders.in> or <https://swd.maharashtra.etenders.in>.

Name of the Service	Estimated cost (Coaching Fee, Reading material, etc. for about 2,000 candidates)	Tender Fee	Earnest Money Deposit (EMD)
Providing Coaching to about 2,000 candidates to be sponsored by SARTHI, time to time for IBPS Banking Examination	Rs. 1,60,00,000/-	Rs. 40,000/-	Rs. 2,00,000/-

- The institute shall be selected based on the selection criteria decided by the SARTHI, Pune as mentioned in the Bid Document.
- Joint Venture Consortium is not permitted.
- The Bid Documents are available on website <https://maharashtra.etenders.in> or <https://swd.maharashtra.etenders.in>
- The interested Bidders will have to register and enroll on website <https://maharashtra.etenders.in> or <https://swd.maharashtra.etenders.in> to participate in the Bid process.
- In case of any difficulties to enroll or to obtain digital certificate, Bidders should contact Sify Technologies Ltd., Nextenders (India) Pvt. Ltd. On 020-25315555, E- mail:- support.gom@nextenders.com
- The interested Bidders will have to submit all the required documents by online submission.
- The Tender Fee of Rs. 40,000/-** is required to be deposited online through Credit Card / Debit Card / Net Banking / NEFT.
- The EMD of Rs. 200,000/-** is required to be deposited online through Credit Card / Debit Card / Net Banking / NEFT.
- The Bidder has to pay a fee of **Rs.1092/-** towards e-tender handling, to the Nextender Agency.
- The detailed Bid Document is available on the website <https://maharashtra.etenders.in> or swd.maharashtra.etenders.in and can be downloaded therefrom.
- Interested Institutes / Bidders shall submit their Bid on or before 11/12/2019, 17:00 hrs.
- The advertisement is also available on SARTHI website www.sarthi-maharashtragov.in > Tender > IBPS Banking Empanelment- For information only.
- Right to reject any or all the Bids is reserved by the Managing Director, SARTHI, Pune.

Notice:

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D. R. PARIHAR
Managing Director, SARTHI

Section-1: Invitation for Expression of Interest (EOI)

Chhatrapati Shahu Maharaj Research, Training and Human Development Institute, hereinafter referred to as SARTHI, Pune invites online Expression of Interest (EOI), in two Bid system (**Technical Bid & Commercial Bid**) from Coaching Institutes located at **Pune, Nashik, Aurangabad and Nagpur**, for empanelment of Coaching Institute to provide coaching to candidates to be sponsored by SARTHI, for **IBPS Banking Examination**.

Submission of a proposal in response to this notice shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications.

The complete Bid Document is available on the website <https://maharashtra.etenders.in> or <https://swd.maharashtra.etenders.in> for the purpose of downloading. The downloaded Bid Document shall be considered valid for participation in the electronic Bidding process (e-Tendering) subject to the submission of required tender/ Bid Document fee and EMD.

To participate in online Bidding process, Bidders must procure a Digital Signature Certificate (Class - II) as per Information Technology Act-2000 using which they can digitally sign and encrypt their electronic Bids. In case of any difficulties to enroll or to obtain digital certificate, Bidders should contact **Sify Technologies Ltd., Nextenders (India) Pvt. Ltd. on 020-25315555, E- mail:- support.gom@nextenders.com**

Section-2: Key Events & Dates

1. Key Events and Dates

Sr. No.	SWD Stage	Vendor Stage	Start Date & Time	Expiry Date & Time	Envelopes
1	Release Tender	-	28-11-2019 10:00	28-11-2019 17:00	-
	Pre- Bid Meeting	-	02-12-2019 17:00	02-12-2019 18:00	-
2	-	Tender Download	28-11-2019 17:01	09-12-2019 16:00	Commercial Envelop C1, Technical Envelop T1
3	-	Bid Preparation	28-11-2019 17:01	09-12-2019 16:00	Commercial Envelop C1, Technical Envelop T1
4	Close for Technical Bid	-	09-12-2019 16:01	10-12-2019 16:00	Technical Envelop T1
5	Close for Commercial Bid	-	09-12-2019 16:01	10-12-2019 16:00	Commercial Envelop C1
6	-	Bid Submission	10-12-2019 16:01	11-12-2019 17:00	Commercial Envelop C1, Technical Envelop T1
7	Technical Bid Opening		11-12-2019 17:01	12-12-2019 17:00	Technical Envelop T1
8	Commercial Bid Opening	-	To be intimated later		Commercial Envelop C1

2. Other Important Information Related to Bid

Sr. No.	Item	Description
1	Earnest Money Deposit (EMD) (To be paid online)	Rs. 2,00,000/- (Rs. Two Lakh Only)
2	Tender Fee (To be paid online)	Rs. 40,000/- (Rs. Forty Thousand Only)
3	Bid Validity Period	One-hundred-and-twenty (120) days from the date of submission of Bid.
4	Last date of signing contract	As intimated in work order of SARTHI

Section- 3: Instructions to Bidders

1. Background of SARTHI

Chhatrapati Shahu Maharaj Research, Training and Human Development Institute (SARTHI), Pune is an Autonomous Institute of Government of Maharashtra in Social Justice & Special Assistance Department.

2. Purpose

Empanelment of Coaching Institutes located at **Pune, Nagpur, Aurangabad and Nashik**, for providing coaching to the candidates to be sponsored by SARTHI for **IBPS Banking Examination**. The proposed coaching should serve as a platform to provide quality coaching to the candidates to be sponsored by SARTHI.

3. Bid Process

The Bidder has to submit a Bid on line in **two envelope systems**, one containing **Technical Bid** and other containing **Commercial Bid** for “**Empanelment of Coaching Institutes to provide coaching for IBPS Banking Examination**”.

The Bidder can submit Bid for coaching at all the four places or any number of places out of Pune, Nagpur, Aurangabad and Nashik, provided that the Bidder can arrange adequate resources within 7 days of award of contract, to provide coaching at the locations for which the Bid is submitted. Failure to arrange the resources, within 7 days, the award of the contract will be cancelled and the EMD will be forfeited.

4. Tender Fee (Non Refundable)

The Bidders are requested to deposit the **Tender Fee of Rs.40,000/-** online through Credit Card / Debit Card / Internet Banking. Proof of the same should be attached with the Technical Bid. It is to be noted that the Tender Fee is non- refundable. However, Tender Fee will be refunded in case of cancellation of overall tender process (i.e, if the tender process is cancelled by SARTHI) by SARTHI.

5. E – Tender Handling Fee

The Bidder has to pay a fee of **Rs.1092/-** towards e-tender handling charges, to the Nextender Agency at the time of submission of Bid.

6. Earnest Money Deposit

The Earnest Money Deposit (EMD) of Rs. 2,00,000/- is required to be deposited online through Credit Card / Debit Card / Net Banking / NEFT. Proof of the same should be attached with the Technical Bid. Realization of online NEFT / RTGS payment takes 2 to 24 hours, so it is advised to make sure that online NEFT / RTGS payment activity should be completed well before time.

- a. The EMD shall be denominated in Indian Rupees only.
- b. No interest will be payable to the Bidder on the amount of the EMD.
- c. Bids submitted without adequate EMD is liable for rejection.
- d. EMD of unsuccessful Bidders will be refunded after completion of Bid process and the EMD of successful Bidders whose institute is not opted by any of the candidate, for the coaching of **IBPS Banking Examination**, will be refunded after completion of admission process.
- e. EMD of Successful Bidders, whose institute is opted by the candidates, for the coaching of **IBPS Banking Examination**, will be refunded after successful completion of course.
- f. EMD shall be non-transferable.
- g. **The EMD may be forfeited:**
 - i. If a Bidder withdraws his Bid or revises/ increases his quoted prices during the period of Bid validity or its extended period, if any.
 - ii. If successful Bidder fails to sign the Contract within the time specified by SARTHI.
 - iii. If during the Bid process, a Bidder indulges in deliberate act that would jeopardize or unnecessarily delay the process of Bid evaluation and finalization. The decision of the SARTHI regarding forfeiture of the Bid Security shall be final and binding upon Bidders.

7. Transfer of Bid

The Bid / EOI Document are not transferable. The Bidder who purchases the Bid Document and submits the Bid shall be the same.

8. Consortium and Joint Ventures

Bids of joint venture / consortium / subcontracting will not be accepted.

9. Completeness of Response

- a) Bidders are advised to study all instructions, forms, terms, requirements and other information in the Bid Documents carefully. Submission of Bid shall be deemed to have been done after careful study and examination of the Bid Document with full understanding of its implications.
- b) The response to this EOI should be full and complete in all respects. Failure to furnish all information required by the EOI document or submission of a proposal not substantially responsive to the EOI document will be at the Bidder's risk and may result in rejection of their Proposal.

10. Place of opening of EOI

The EOI will be opened online in the Office of **Chhatrapati Shahu Maharaj Research, Training and Human Development Institute (SARTHI), Balchitravani, C T Survey number 173, B / 1, Gopal Ganesh Agharkar Road, Pune 411 004** on the scheduled dates.

11. Bid Preparation Costs

The Bidder shall submit the Bid at its cost and SARTHI shall not be held responsible for any cost incurred by the Bidder. Submission of a Bid does not entitle the Bidder to claim any cost and rights over SARTHI and SARTHI shall be at liberty to cancel or modify any or all Bids without giving any reason thereof.

All materials submitted by the Bidder shall be the absolute property of SARTHI and no copyright /patent etc. shall be entertained by SARTHI.

12. Amendment of EOI Document

- a) If SARTHI deems it appropriate to revise any part of this EOI or to issue additional data to clarify an interpretation of provisions of this EOI, it may issue supplements to this EOI. Any such corrigendum shall be deemed to be incorporated by this reference into this EOI.
- b) All the amendments made in the document would be published on the website of Government of Maharashtra <https://maharashtra.etenders.in> or <https://swd.maharashtra.etenders.in> and also on SARTHI website www.sarthi-maharashtrgov.in and shall be part of the document.
- c) The Bidders are advised to visit the aforementioned website on regular basis for checking latest updates of this EOI document. SARTHI also reserves the rights to amend the dates mentioned in this EOI for successful Bid process.

13. Pre- Bid Meeting

Pre- Bid meeting is open to all prospective Bidders. The same will be held **on 02/12/2019 at 17:00 hrs.**, in the Office of **Chhatrapati Shahu Maharaj Research, Training and Human Development Institute (SARTHI)**, Balchitravani, C T Survey number 173, B / 1, Gopal Ganesh Agharkar Road, Pune

14. SARTHI's Right to Terminate the Process

SARTHI may terminate the EOI process at any time and without assigning any reason. SARTHI shall not be held responsible for any cost incurred by the Bidder in Bid preparation. SARTHI reserves the right to amend/edit/add or delete any clause of this Bid Document. However, this will be informed to all and will become part of the Bid.

15. Language of Bids

This Bid should be submitted in English language only. If any supporting documents submitted are originally in Marathi or Hindi language then that will be accepted as it is.

16. Bid Submission Format

The entire proposal shall be submitted strictly as per the format specified in this Bid Document. Bids with deviation from this format are liable for rejection.

17. Submission of Bids

The Bidder should submit the Bid online, which shall comprise of the following two envelopes (Two envelope systems shall be followed for the Bid):

A. Technical Bid (Proposal). Including relevant credentials

B. Commercial Bid (Proposal).

18. Technical Bid

The Technical Bid should consist of all details, save and except the price as per Annexure- I. Technical Bid should be clearly superscribed as “**Technical Bid for Empanelment of Coaching Institutes to Provide Coaching for IBPS Banking Examination**”,

a) Pre-qualification Requirements of the Coaching Institute is as under:

- i. Coaching Institute should be registered and should have coaching facility for IBPS Banking Examination at Pune /Nashik/Aurangabad/Nagpur. Proof of registration should be submitted.
- ii. Coaching Institution should have a minimum 3 years of Coaching experience. Period before the date of registration of the institute will not be considered.
- iii. Coaching Institute should have average financial turnover of at least Rs 10, 00,000 in last three financial years and should be an Income Tax payer. Proof of payment of income taxes for last 3 years to be enclosed.
- iv. Coaching Institution should be providing coaching for complete syllabus of **IBPS Banking- Preliminary and Main Examination.**
- v. Minimum 30 candidates of the Coaching Institute must have got selected in IBPS Banking Examination in last 3 years. Details of selected candidates along with their roll number and phone number should be submitted.
- vi. Coaching Institution should have well equipped classroom.
- vii. The Coaching Institute must have minimum 1500 square feet built-up area.
- viii. Details of course material and trainers’ profile should be submitted.

b) Mandatory Documents to be uploaded with Technical Bid (Envelope No. 1)

- i. Technical Bid Form (Annexure I).
- ii. Copy of valid Registration Certificate/ shop act of the Coaching Institute.
- iii. Computer generated deposit receipt for Tender Fee & EMD.
- iv. GST Registration Certificate, if applicable.
- v. PAN Card Copy
- vi. Income tax returns for last 3 financial years
- vii. Document supporting Annual Turnover : Income and Expenditure Statement / Statement of Profit & loss and Balance Sheet of last 3 financial years.
- viii. Document supporting Built-up area:-The Coaching Institute must have minimum 1500 square feet built-up area with all the facilities. Supportive document of built-up area of the Coaching Institute, to be submitted is Lease and License copy for rented accommodation and property tax bill for own building.

- ix. Supporting document (If any) for having empaneled by any government organization/department/autonomous organization of the government for providing coaching to the sponsored candidates.
- x. Photograph of Coaching Centre, Classrooms and other infrastructure facilities.
- xi. Details of course material and list of faculty members with their bio data
- xii. Self-declaration for not black - listed by any of the Govt. /Semi Govt. Organization.
- xiii. Self-declaration for not having criminal case against any Governing member / Partner/Director.
- xiv. Year wise details of successful candidates in **IBPS Banking Examination**. Details of the selected candidates to be submitted in following format

Sr. No	Name of the Candidate who got selected in IBPS Banking Examination	IBPS Banking Exam roll number	Phone Number	Type of Coaching imparted to the candidate by the Coaching Institute (IPBPS- PO, Clerk, etc.	Year of passing the IBPS Banking Examination	Post for which the candidate got selected (PO, Clerk, Specialist officer, etc)	Name of the bank in which the candidate got selected

- xv. Coaching Institution should be providing coaching for complete syllabus of **IBPS Banking - Preliminary and Main Examination**.

Note: The Commercial Bid will be opened only after the opening and scrutiny of the Technical Bid. The Commercial Bids of only those Bidders will be opened whose Technical Bids are qualified

19. Commercial Bid:

The Commercial Bid will contain only the Commercial Bid as per Annexure -II, duly filled in and signed and must be clearly superscribed as “**Commercial Bid for Empanelment of Coaching Institutes to provide coaching for IBPS Banking Examination**.”

20. Disqualification:

The Bidder should ensure that all the required documents, as mentioned in this EOI / Bidding Document, are submitted along with the Bid. Non submission of the required documents may lead to the rejections of the Bid submitted by the Bidder. Besides other conditions and terms highlighted in the tender document, Bids may be rejected / disqualified under following circumstances:

- In case the Bidder fails to meet the Bidding requirements as indicated in this Bid /EOI or not submitted the Bid in accordance with the procedure and formats prescribed in this document.
- During validity of the Bid, or its extended period, if any, the Bidder increases his quoted price.
- Incomplete Bid or failure to furnish all information required as per tender document and failure to furnish proofs for information provided.
- Bid is received after due date and time.

- Bid is not accompanied by all the requisite documents.
- Bids submitted without or with improper EMD
- Bids without signature of person (s) duly authorized on required pages of the Bid.
- Bids without power of authorization and any other document consisting of adequate proof of the ability of the signatory to bind the Bidder.
- If the information provided by the Bidder is found to be incorrect / misleading at any stage / time during the Tendering Process.
- Technical Bid containing commercial details or revelation of prices in any form or by any reason before opening the Commercial Bid.
- Commercial Bids that do not conform to the Tender's Commercial Bid format (Annexure- II).
- The Bidder not conforming to unconditional acceptance of full responsibility of providing services in accordance with the Agreements of this tender.
- If the Bid does not conform to the timelines indicated in the Bid.
- If the purchaser of the Bid (i.e., who pay Tender Fee and EMD) and submitter of the Bid is different.
- Any effort on the part of a Bidder to influence the Bid evaluation, Bid comparison or contract award decisions by unlawful/corrupt/fraudulent means at any point of time during the Bid process.
- Bidder fails to enter into a Contract within 10 Days of the date of issue of Letter of Empanelment / Award of Contract or within such extended period, as may be specified by the SARTHI.
- While evaluating the proposals (Bids), if it comes to the knowledge of SARTHI, expressly or implied, that some Bidders may have colluded in any manner whatsoever or otherwise joined to form an alliance resulting in delaying the processing of proposal, then the Bidders so involved are liable to be disqualified for this contract as well as for a further period of three years from participation in any of the EOI floated by the SARTHI.
- Bidder doesn't agree to the any one or more Terms and Conditions of the Bid.

21. Opening of Bid

- a) **Envelope No. 1** containing the **Technical Bid** shall be opened online in the office of SARTHI, in the presence of the Bidder/ representatives of Bidder who choose to attend, at the address, date and time specified in the EOI.
- b) **Envelope No. 2** containing **Commercial Bid** of the Bidders, who have qualified in the Technical Bid, shall only be opened, in the office of SARTHI, in the presence of the Bidder/ representatives of Bidder who choose to attend, at the address, date and time specified in the EOI.

22. Evaluation of Technical and Commercial Bid:

Bid Evaluation Committee formed by Managing Director, SARTHI will evaluate the Technical and Commercial Bid and submit its recommendation to Managing Director, SARTHI. Decision of the Managing Director, SARTHI would be final and binding upon all the Bidders.

A. Evaluation of Technical Bid

The evaluation of the Technical Bid will be carried out in the following manner:

- i. The Bidder's Technical Bid will be evaluated as per the requirements and evaluation criteria as mentioned in this Bid Document. The Bidders are required to submit all required documentation in support of the evaluation criteria.
- ii. At any time during the Bid evaluation process, the Committee may seek written clarifications from the Bidders. The Committee may seek inputs from their professional and technical experts in the evaluation process.
- iii. The Committee reserves the right to do a reference check of the past experience stated by the Bidder. Any feedback received during the reference check shall be taken into account during the Technical evaluation process.
- iv. The technical scores of the Bidders will be announced prior to the opening of the Commercial Bid.
- v. The Commercial Bid will be opened only after the opening and scrutiny of the Technical Bid. The Commercial Bids of only those Bidders will be opened whose Technical Bids are qualified.

Technical Evaluation Criteria:

Sr. No.	Criteria	Supporting Documents	Description	Maximum Marks
1	Previous year's Results of the Institute	<p>a. List of candidates qualified IBPS Prelims, Mains and Interview in last 3 years along with their roll number and year of passing</p> <p>c. Any confirmatory document (Admission form, Fee receipt, etc.,) about selected candidate's registration with the institute.</p>	<p>1. Total number of successful candidates in the IBPS Preliminary Examination in last 3 years:</p> <p>a. Less than 30 Candidates- 0 Marks.</p> <p>b. At least 30 Candidates- 10 Marks.</p> <p>c. More than 60 Candidates – 12 Marks.</p> <p>d. More than 80 Candidates – 15 Marks.</p> <p>2. Total number of successful candidates in the IBPS Mains Examination in last 3 years:</p> <p>a. Less than 30 Candidates- 0 Marks.</p> <p>b. At least 30 Candidates- 10 Marks.</p> <p>c. More than 60 Candidates – 12 Marks.</p> <p>d. More than 80 Candidates – 15 Marks.</p> <p>3. Total number of successful Candidates in the IBPS Final Result in last 3 years:</p> <p>a. Less than 30 Candidates- 0 Marks.</p> <p>b. At least 30 Candidates- 10 Marks.</p> <p>c. More than 60 Candidates – 12 Marks.</p> <p>d. More than 80 Candidates – 15 Marks.</p>	45
2	Quality of study material	Set of booklets/study material/books provided by the Institute to the students.	<p>a. Study materials/ booklets/ books covering all the topics in the syllabus- 5 Marks</p> <p>b. Study materials/ booklets/books covering Multiple Choice Questions- 5 Marks</p>	10
3	Regularity and quality of Test	Test Series planned in the proposed period	Plan of regular test series followed by detailed discussion and answer key- 5 Marks	05
4	Timely completion of syllabus, schedule of lectures and regularity in Implementation	<p>a. Academic Plan and Course completion Report of Previous years</p> <p>b. Academic Plan of the proposed period</p>	<p>a. Successful completion of the syllabus in earlier years (At-least 1 months before the exam) - 3 Marks</p> <p>b. Meticulously drafted academic plan covering all points of the syllabus at-least 1month before the upcoming IBPS Bank exam - 5 Marks</p>	08
5	Well equipped, adequate audio visual classroom	Photos of seating capacity in class room and audio visual facility.	<p>a. Seating capacity less than 50 candidates - 0 Marks</p> <p>b. Seating capacity 50 to 100 candidates - 5 Marks</p> <p>c. Seating capacity more than 100 candidates - 10 Marks</p> <p>c. Audio and sound facility - 2 Marks</p>	12
6	Number of lecturers (Note-Lecturer should	List of lecturers with their qualification and subject they are	<p>a. Number of lecturers more than 5 – 5 Marks</p> <p>b. Number of lecturers more than 8 - 10 Marks</p> <p>c. Number of lecturers more than 10 - 15 Marks</p>	15

	not be working on permanent/full time job in any college/institution, company, etc.)	teaching.	(Note- Lecturer should not be working on permanent/full time job in any college/institution, company, etc.)	
7	Experience of Lecturers for coaching of IBPS Banking Examination	Bio-data of lecturers with number of years of experience of coaching for IBPS Banking Examination.	a. At least 4 lecturers having experience more than 5 years - 5 Marks b. At least 3 lecturer having experience more than 7 years - 10 Marks (Note- Lecturer should not be working on permanent/full time job in any college/institution, company, etc.)	15
8	No. of years from which Coaching Institute is providing for IBPS Banking Examination.	a. Documents of establishment/ Registration of the institute/Shop Act. (Period before the date of registration of the institute will not be considered).	a. Institute providing coaching for IBPS Banking Examination from up to 3 years - 0 Marks b. Institute providing coaching for IBPS Banking Examination from last 3 to 5 years - 8 Marks c. Institute providing coaching for IBPS Banking Examination from more than 5 years - 15 Marks	15
9	Financial Turnover of the Institute	a. Audited Financial statement/s. b. Income Tax Return (ITR)/s	a. Average Annual Financial Turnover of the institute is lesser than Rs 10 lakhs in last 3 financial years - 0 Marks b. Average Annual Financial Turnover of the institute is at-least Rs 10 lakhs in last 3 financial years - 5 Marks c. Average Annual Financial Turnover of the institute is at-least Rs 20 lakhs in last 3 financial years - 10 Marks d. Average Annual Financial Turnover of the institute is at-least Rs 30 lakhs in last 3 financial years - 15 Marks e. Average Annual Financial Turnover of the institute is at-least Rs 40 lakhs in last 3 financial years - 20 Marks	20
10	Efforts to improve performance of the weak students	a. Student counseling record (Previous years) b. Extra lectures conducted for weak students (Previous Years)	a. Regular counseling the students - <= 2 Marks b. Efforts to improve performance of weak students - <= 3 Marks	05
11	Empaneled by any Govt. Organization/Department/Autonomous organization for providing coaching to sponsored candidate.	Supporting document (Work Order, Empanelment letter, MOU) for having empaneled by any government organization/department/autonomous organization of the government for providing coaching to sponsored candidate.	a. Empaneled by at least one Govt. Organization / Department / Autonomous organization for providing coaching to sponsored candidate - 5 Marks b. Empaneled by at least three Govt. Organization / Department / Autonomous organization for providing coaching to sponsored candidate - 10 Marks	10
TOTAL				160

The minimum qualifying marks required in technical criteria is 112 Marks (i.e., 70 %). The Bidders who score minimum 112 Marks shall be considered for Commercial Bid evaluation. The Bidders who do not score

minimum qualifying marks of 70 %, their Bids shall be rejected and will not be considered for Commercial Bid evaluation.

Technical Score (X)

The Bidder who secures maximum marks shall be given a technical score of 100. The Technical Scores of other Bidders for the project shall be computed as follows.

$$Technical\ Score\ of\ Bidder\ for\ the\ Project\ (X) = 100 \times \frac{\text{Marks secured by the respective Bidder}}{\text{Highest Marks received by the Bidder}}$$

The score secured based on evaluation of the Technical Bid as above shall be the Technical Score of the Bidder for the project being considered for evaluation (X).

B. Evaluation of Commercial Bid

Bid Evaluation Committee formed by Managing Director, SARTHI will evaluate the Commercial Bid (The Bidders who score minimum 112 Marks (i.e., 70 %) in Technical Bid as stated above, shall be considered for Commercial Bid evaluation) and submit its recommendation to Managing Director, SARTHI. Decision of the Managing Director, SARTHI would be final and binding upon all the Bidders.

Financial Score: (Y)

The Bidders shall submit their **Commercial Bid** as per the format provided in **Annexure II**. The Commercial Bid shall be evaluated on the basis of total cost submitted by the Bidder. The Bidder who quotes the lowest cost will be given a financial score of 100.

In cases of discrepancy between the prices quoted in words and in figures, higher of the two shall be considered. For any other calculation/ summation error etc. the Bid may be rejected. The financial scores of other Bidders for the project shall be computed as follows:

$$Financial\ score\ of\ Bidder\ for\ the\ Project\ (Y) = 100 \times \frac{\text{Lowest Cost quoted by the Bidder of the project (Rs)}}{\text{Cost quoted by Respective Bidder for the project (Rs)}}$$

The marks secured as above shall be the Financial Score of the Bidder for the project (Y).

C. Composite Score of the Bidders

Composite score of the Bidders for the Bid shall be worked out as under:

Bidder	Technical Score (X)	Financial Score (Y)	Weighted Technical Score (75% of X)	Weighted Financial Score (30% of Y)	Composite Score (F=D+E)
A	B	C	D	E	F
1					

2					
3					
4					

23. Award of contract

Bid Evaluation Committee formed by Managing Director, SARTHI will evaluate the Commercial Bid and Technical Bid as stated above, and submit its recommendation to Managing Director, SARTHI. SARTHI may empanel one or more eligible Bidder or cancel the Bid on the basis of their composite score and recommendation of the Bid Evaluation Committee. Decision of the Managing Director, SARTHI would be final and binding upon all the Bidders. SARTHI will notify the acceptance of Bid to the successful Bidder.

24. Signing of Contract

Once SARTHI notifies the successful Bidder that it's Bid / proposal has been accepted, SARTHI shall enter into a separate Agreement, incorporating the conditions of the Bid / EOI and its amendments and any special conditions during negotiations between the SARTHI and the successful Bidder. In case the successful Bidder is unable to execute contract within 10 days, SARTHI shall forfeit the Earnest Money Deposit (EMD) and cancel its Bid. Bidder should note that the allotment of candidates to the Coaching Institute (successful Bidder) will be done on the basis of the preference of the Coaching Institutes given by the candidate. However, Managing Director, SARTHI has the right to restrict the maximum number of candidates that can be sponsored to the single institute and the decision of the Managing Director, SARTHI will be binding on all the Bidders.

Section-4: General Conditions of Contract

GENERAL TERMS AND CONDITIONS

1. Conditional Bid (EOI Proposals) are liable for rejection.
2. Intending Bidders can have detailed information from the office of SARTHI, Pune during office hours.
3. The Bid Evaluation Committee formed by Managing Director, SARTHI will shortlist the institutes and will recommend to the Managing Director, SARTHI for empanelment, in order to sponsor the candidate for coaching. The candidate will be given the option of selecting the Institute of his/her choice, for admissions through counseling.
4. Bidder should note that the allotment of candidates to the Coaching Institute (successful Bidder) will be done on the basis of the preference of the Coaching Institutes given by the candidate, However, Managing Director, SARTHI has the rights to restrict the maximum number of candidates that can be sponsored to the single institute and the decision of the Managing Director, SARTHI will be binding on all the Bidders.
5. The Bid Evaluation Committee (Selection Committee) constituted by Managing Director, SARTHI, reserves the right to reject any or all tenders without assigning any reason.
6. The duration of the Coaching program will be of **3 to 4 months**.
7. Coaching will be imparted to the candidates sponsored by SARTHI.
8. Coaching should be provided for complete syllabus of **IBPS Banking - Preliminary and Main Examination**.
9. The Managing Director, SARTHI reserves the right to increase or decrease the number of students / candidates to be deputed to the institutions, to ensure Qualitative Coaching.
10. The empaneled Institutions must install bio-metric attendance system in the institution and submit bio- metric attendance of the candidates (incoming and outgoing) to the Managing Director, SARTHI, Pune, every month.
11. The empaneled Coaching Institutions shall provide qualitative coaching to the candidates for **IBPS Banking Examination**, deputed by SARTHI Pune. The Coaching should be given for complete syllabus of **IBPS Banking- Preliminary Examination and Main Examination**
12. The empaneled Coaching Institutions shall impart quality coaching, conduct periodic tests and shall inform the result of the same to the SARTHI, as and when the tests are conducted.
13. The empaneled Coaching Institutions shall cover the complete syllabus of **IBPS Banking- Preliminary Examination and Main Examination**. If the coaching is incomplete or not properly imparted, the Institute will be blacklisted and complete fee due will not be paid.
14. The empaneled Coaching Institutions shall provide study material (at no extra cost) to the candidates, immediately after admission and further, as and when the study materials are given to other candidates taking coaching in the institute.
15. The empaneled Coaching Institutions should not sublet the contract. If the Coaching Institutions are found to have sublet the contract, the contract will be terminated at the risk and cost of the Coaching Institutions concerned.
16. The selected Institutions shall enter into a contract agreement on a non-judicial stamp paper of Rs 500, with terms and conditions as per the format specified by the Managing Director, SARTHI, Pune within 10 days from

the receipt of written communication of letter of empanelment to this effect, failing which the EMD will be forfeited and the Institution will be removed from the empaneled list of institutes.

17. Coaching Fee will be paid in three installments; first installment of twenty- five percent (25%) of the total fee will be paid on or before the completion of one month of Coaching. Second installment of twenty- five percent (25 %) of the total fee will be paid on or before the completion of 2 months of coaching. Third and final installment of fifty percent (50%) of the total fee will be paid after completion of coaching. SARTHI reserves the right to change the payment terms.
18. SARTHI reserves the rights of overall monitoring of the training program.
19. The Coaching Institutes should submit their requisition / bill for each installment, in duplicate with the list of candidates and biometric attendance. The payments shall be made within 30 days. If, due to any reasons, payment is delayed, no interest will be payable.
20. On completion of coaching, the Coaching Institute will have to submit following reports to SARTHI, Pune
 - Course Completion Report
 - Test Results
21. Contract will be made for one year. However, contract may be extended for next three financial years by mutual consent with the same terms and conditions of the agreement executed.
22. The base rate of coaching fee may be increased by maximum 6% per year. However, decision of Managing director, SARTHI, in this regard, will be final.
23. The Managing Director, SARTHI, Pune including the authorized Officers of the SARTHI shall have the power to issue notices in writing and to instruct/direct the Institutions to make alterations/variations in the assigned work.

24. Failure to abide by the Agreement:

The conditions stipulated in the agreement shall be strictly adhered to and violation of any of the conditions will entail termination of the contract without prejudice to the rights of the SARTHI with such penalties as specified in the Bidding document and the Agreement.

25. Confidentiality of the Document

This Tender Document is confidential and the SARTHI shall ensure that anything contained in this Tender Document shall not be disclosed in any manner, whatsoever.

26. Jurisdiction and applicable Law

In case of any dispute arising out of the terms and conditions of contract or assignment, the matter shall be governed by the laws of India (both substantive and procedural) at that time being in force and shall be subject to exclusive jurisdiction of the Courts at Pune City.

ANNEXURE – I

(To be submitted on Bidder letter head)

“Technical Bid for Empanelment of Coaching Institutes Located at Pune, Nagpur, Aurangabad and Nashik for providing coaching for IBPS Banking Examination”.

To,

The Managing Director,

Chhatrapati Shahu Maharaj Research, Training and
Human Development Institute (SARTHI),
Balchitravani, C T Survey number 173, B/1,
Gopal Ganesh Agarkar Road,
Pune 411004

Subject: Technical Bid for providing coaching to the candidates sponsored by SARTHI, for
IBPS Banking Examination.

Reference: E - Tender No. Dated

Respected Sir,

I / We hereby offer to submit the Technical Bid for providing coaching to the candidates sponsored by SARTHI for **IBPS Banking Examination**.

I / We have read, and understood the contents of the tender/Bid and further state that I / We unconditionally accept and abide by the terms & conditions specified therein.

I / We submit the Technical Bid as under:

1.	Name and address of the head office of the Coaching Institute.	
2.	Name and contact number of of Head / Chairperson / President/Partner/Director	
3.	Location at which the coaching is currently provided by the institute Note: Provide shop act license to prove the location of coaching classes.	
4.	Location (i.e., Pune, Nagpur, Aurangabad and Nashik) at which the Institute is willing to provide coaching to the candidates to be sponsored by SARTHI for IBPS Banking Examination. Note: If the Bidder is having coaching facility currently at only one or two locations out of Pune, Nagpur, Aurangabad and Nashik, then also, the Bidder can submit Bid for coaching at all the four places or any number of places out of Pune, Nagpur, Aurangabad and Nashik, provided that the Bidder can arrange adequate resources (infrastructure, faculties, etc) within 7 days of award of contract, to provide coaching at the locations for which the Bid is submitted. Failure to arrange the resources, within 7 days, the award of the contract will be cancelled and the EMD will be forfeited.	
5.	Contact Person's Name and Designation	

	Contact No.			
6.	Date of Establishment of Institute at Pune, Nagpur, Aurangabad and Nashik as per Documents of establishment/ Registration of the institute/Shop Act.			
7.	a) Whether the Institution is registered (Yes/No)			
	b) If Yes, under which Act. Institution is registered (Legal status)			
	c) Registration Number			
	d) Date of Registration			
	e) Date of Expiry if any			
8.	a) Whether GST payee.			
	b) Mention GST number			
9.	a) Whether Income tax payee.			
	b) Mention Permanent Account Number (PAN) of the Institution or Head of the Institution.			
10.	Total financial turnover per year for the last 3 financial years as per income tax return and financial statement.	2016-17	2017-18	2018-19
11.	Total years of experience of the Coaching Institution for the coaching of IBPS Banking Examination. (Period before the date of registration of the institute is not considered). Also provide the date of registration/establishment			
12.	Year-wise details of successful candidates of the institute in IBPS Banking Examination of last 3 years:			
	Examination	2016	2017	2018
	a) IBPS Banking Preliminary Examination			
	b) IBPS Banking Mains Examination			
	c) IBPS Banking final result after interview			
Note: List of the candidates, contact number, Roll Number, type of training (PO, Clerk, etc) imparted by the Coaching Institute, Post for which the candidate got selected (PO, Clerk, Specialist officer, etc), Bank for which the candidate got selected, Year of passing, etc. Proof of their admission in the institute should be submitted with technical Bid to support the above number.				
13.	Whether the Coaching Institute has provided / providing Coaching for IBPS Banking Examination to the candidates sponsored by any state/ central government organization or any autonomous institute of central or state government or any public sector undertaking (Yes / No). If yes furnish following details:			
	Name of the organization institute that has sponsored the candidates	State	Category of candidate (SC / ST / OBC / Minority / Others)	Total number of candidates sponsored to the Coaching Institute in last 3 years for the coaching of IBPS Banking Examination
				2017
				2018
				2019
Note: Work order / Agreement should be submitted with Technical Bid to support the above information				
14.	a. Whether the Coaching Institute is functioning in its own building or in a rented accommodation.			
	b. Total square feet of built-up area.			
	c. Class rooms and other details:			
	Particulars	Number	Total seating capacity	
	Classroom			
	Audio-Visual room			

	d. Whether adequate Audio and sound facility is available in class room (Yes/ No):				
	e. Whether video lecture facility is available in class room (Yes/ No):				
15.	Details of faculty:				
	Sr. No.	Name of faculty	Qualification	Teaching Subject	Experience in coaching for IBPS Banking Examination (In years)
	Note: List of all the faculty/lecturer with above details should be provided along with their Bio data. (Note-Lecturer/faculty should not be working on permanent/full time job in any college/institution, company, etc.)				
16.	Library facilities:				
	a) No. of relevant reference books				
	b) No. of journals/ magazines				
	c) No. of daily news papers				
	d) Working hours				
17.	Printed Study Materials			Bidder must submit one copy of the following study material on or before the date of opening of Technical Bid: a) Study materials/ booklets/ books covering all the topics in the syllabus. b) Study materials/ booklets/books covering Multiple Choice Questions for IBPS Preliminary and mains examination	
18.	Regularity and quality of Test			Plan of regular test series followed by detailed discussion and answer key	
19.	Timely completion of syllabus			a) During last year, syllabus for the IBPS- Bank exam got completed, how many months before the exam c) Month in which the complete syllabus of upcoming IBPS Banking- Preliminary Examination , will be completed. (Academic plant should be submitted) d) Month in which the complete syllabus of upcoming IBPS Banking- Mains Examination will be completed. (Academic plant should be submitted)	
20.	Stability of the institute and Credibility of the management			a) Constitution of the institute and Vision and mission statement should be submitted b) Declaration of the institute that there is no civil or criminal case on any Governing member / Partner / Director.	
21.	Efforts to improve performance of the weak students			Efforts taken to improve the performance of the weak students by regular counseling, extra lecture, etc., to be submitted along with Technical Bid.	
22.	Number of candidates, the Institute is willing to take from this institute (SARTHI) for the coaching of IBPS Examination				
23.	Whether all the documents specified in point 18 (b) and 22 of section -3, of this tender document is uploaded with Technical Bid (Yes / No)				
24.	Any other details:				

Date:

**Name, Designation and Signature of
authorized representative of the Coaching Institute**

ANNEXURE – II

(To be submitted on Bidder letter head)

“Commercial Bid for Empanelment of Coaching Institutes Located at Pune, Nagpur, Aurangabad and Nashik for providing coaching for IBPS Banking Examination”.

To,

The Managing Director,

Chhatrapati Shahu Maharaj Research, Training and
Human Development Institute (SARTHI),
Balchitravani, C T Survey number 173, B/1,
Gopal Ganesh Agarkar Road,
Pune 411004

Subject: Commercial Bid for providing coaching to the candidates sponsored by SARTHI, for IBPS Banking Examination.

Reference: Tender No. Dated

Respected Sir,

I / We hereby offer to submit the Commercial Bid for providing coaching to the candidates sponsored by SARTHI for **IBPS Banking Examination.**

I / We have read, and understood the contents of the tender and further state that I / We unconditionally accept and aBid by the terms & conditions specified therein.

I / We submit the Commercial Bid as under:

Sr. No.	Examination	Coaching Fee (Excluding taxes) per candidate	
		Amount (Rs.)	In words
1.	IBPS- PO		
2.	IBPS- Clerk		
3.	IBPS - RRB Exam		

Note: Applicable Taxes will be in addition to the above Coaching Fee. Coaching Fee should be quoted separately for each of the above 3 items, combined fee should not be quoted.

If the Bidder is submitting the Bid for more than one locations out of Pune, Nagpur, Aurangabad and Nashik, then the Bidder should quote Coaching Fee separately for each locations.

Date :

**Name, Designation and Signature of
authorized representative of the Coaching
Institute**

ANNEXURE- III

(Declaration of the Coaching Institution on the letter head)

Date:

To,
The Managing Director,
Chhatrapati Shahu Maharaj Research, Training and
Human Development Institute (**SARTHI**),
Balchitravani, C T Survey number 173, B/1,
Gopal Ganesh Agarkar Road,
Pune 411004

Subject: Tender for providing coaching to the candidates sponsored by SARTHI, for IBPS Banking Examination.

Respected Sir,

I/Wedo hereby submit tender/Bid for providing coaching to the candidates sponsored by SARTHI, for **IBPS Banking Examination**, as per the quoted rates and in all respects in accordance with the terms and conditions as mentioned in the Bid Document.

I/We have paid an amount of Rs 2,00,000 (Rupees Five Lakhs only) towards EMD and I/We are aware that the EMD will not bear any interest.

If this tender is accepted, I/We agree to abide by and fulfill all the terms and conditions of the contract.

I/We hereby distinctly and expressly declare and acknowledge that before submission of this tender; I/We have carefully followed the instructions.

I/We distinctly agree that I/We would hereafter make no claim or demand upon the Managing Director, SARTHI based upon or arising out of any alleged misunderstanding or misconceptions or mistake on my / our part of the said contract, agreements, stipulations, restrictions and conditions.

Any notice required to be served on me / us shall be sufficiently served on me / us by post (registered or ordinary) or courier or left at my / our address given herein.

I / We fully understand the terms and conditions of the contract to be entered into between me/us and the SARTHI, Pune and the written agreement shall be the foundation of the rights of both the parties and the contract shall not be deemed to be complete until an agreement has been signed by me/us and the SARTHI, Pune.

Dated this day of 2019.

Place :

**Name, Designation and Signature of
authorized representative of the Coaching
Institute**

ANNEXURE- IV

(To be given by the Bidder on its letter head at the time of uploading the completed tender)

Date:

To,

The Managing Director,
Chhatrapati Shahu Maharaj Research, Training and
Human Development Institute (**SARTHI**),
Balchitravani, C T Survey number 173, B/1,
Gopal Ganesh Agarkar Road,
Pune 411004

DECLARARTION

NATURE OF SERVICE: To provide coaching to the candidates sponsored by SARTHI, for **IBPS Banking Examination.**

I/We have read the Tender documents and related matters carefully and diligently and that I / We have uploaded the tender having studied, understood and accepted the full implications of the agreement.

The requirements of the tender agreement stated herein will be fulfilled by me/us to the satisfaction of the Managing Director, SARTHI, Pune.

Place :

**Name, Designation and Signature of
authorized representative of the Coaching
Institute**